



b2fair HANNOVER MESSE 2010

Company Profile

Your Contact Partner

Camere di Commercio Italiane in Europa (Amsterdam, Barcellona, Belgrado, Bruxelles, Francoforte, Lione, Lisbona, Londra, Lussemburgo, Madrid, Marsiglia, Monaco di Baviera, Parigi, Salonicco, Sofia, Stoccolma, Vienna, Zurigo)

Your Local Partner will reconfirm your participation.
For further information, please get in contact with the Local Partner you selected.

Cooperation Profile

Please note that all text fields have to be filled in English.

Registration as

Registration as Visitor
 Exhibitor

As exhibitor at HANNOVER MESSE 2010, please select YES if you want your business meetings to be held at your exhibition booth. Otherwise, select NO to have your business appointments to be organised in the **b2fair** Matchmaking Area.

Yes No

Is your company active or interested in R&D and technology transfer?

Yes No

A. Company Profile

Description of the company

Name of the company:

Address:

Postal code:

City:

Country:

Homepage:

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.....

.....

.....

Contact Person N°1:

Address:

 Mr Ms

Title: _____

Firstname: _____

Surname: _____

Position in the Company: _____

Phone: _____

Mobile: _____

Fax: _____

E-mail: _____

Native language:

Contact languages:

 English

French

Others: _____

 German

Spanish

Contact Person N°2:

Address:

 Mr Ms

Title: _____

Firstname: _____

Surname: _____

Position in the Company: _____

Phone: _____

Mobile: _____

Fax: _____

E-mail: _____

Native language:

Contact languages:

 English

French

Others: _____

 German

Spanish

If you have specified 2 contact persons above, would you like your meetings to be scheduled separately?

 Yes No

Establishment Year: _____

Type of Company:

 Enterprise Chamber, Trade Association Banking institution Service sector Research facility, university or other institution of higher education, ... Research & Development Other (please specify): _____

Field of Activities:

(please tick one option)

 Production Services Trade (Purchasing) Trade (Sales, distribution) Others (please specify): _____

Number of employees

(Approximate or exact number): _____

 1-9 10-49 50-149 150-249 250 or more

Turnover in million Euro

(Approximate or exact turnover): _____

 < 1.4 million 1.4 - 7 million 7 - 40 million > 40 million

Industrial sectors:

- Applied Microsystems Technology & Nanotechnology
- Wind Generation Technology, Components & Services
- Power transmission and control
- Compressed Air & Vacuum technology
- Renewable and Conventional Power Generation, Transmission, Distribution and Utility Management
- Research and Development, Technology transfer & Innovation Market
- Industrial services, maintenance and conditioning monitoring
- Integrated Processes and IT Solutions
- Power plant design, system, operation and maintenance
- Plastics material treatment
- Metal industry & metal transformation
- Surface treatment & technology
- Pipeline Technology and Network Management
- Production – Factory automation (mechanical engineering, electrical engineering)
- Related engineering services and consultancy
- Process automation
- Regulating and control technology - Hydraulics
- Security technologies
- Transports & logistics
- Integrated Industrial and Building Automation Systems
- Machine tools
- Industrial subcontracting
- Subcontracting Services, materials, components and systems for mechanical engineering
- Others

Activity codes (NACE Code):

Product codes:

Technology keywords

Company's products / Description of the activities (main products, services, core activities)

Certification/Quality standard:

- ISO 2000
- ISO 14001
- ecoaudit
- Others (please specify):
- ISO 9001:2000
- ISO/TS 16949

Intellectual Property Rights (IPR):

- Patent applied but not yet granted
- Copyrights registered
- Secret know-how
- Patent granted
- Exclusive rights
- Others

Already active in international business cooperation:

- Yes
- No

B. Cooperation Proposals

Description of the co-operation sought

→ At least one section to be filled in !

	<u>We offer</u>	<u>We request</u>
Commercial co-operation:		
Commercial Assistance	<input type="checkbox"/>	<input type="checkbox"/>
Commercial Agreement	<input type="checkbox"/>	<input type="checkbox"/>
Trade Intermediary (agent, representative, distributor)	<input type="checkbox"/>	<input type="checkbox"/>
Distribution agreements	<input type="checkbox"/>	<input type="checkbox"/>
Marketing agreements	<input type="checkbox"/>	<input type="checkbox"/>
Franchising	<input type="checkbox"/>	<input type="checkbox"/>
Aftersales service	<input type="checkbox"/>	<input type="checkbox"/>
Services (logistics, ...)	<input type="checkbox"/>	<input type="checkbox"/>
Technical & technological co-operation		
Production Agreements	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing agreements	<input type="checkbox"/>	<input type="checkbox"/>
Subcontracting	<input type="checkbox"/>	<input type="checkbox"/>
Engineering	<input type="checkbox"/>	<input type="checkbox"/>
<u>Technical assistance</u>		
Transfer of know-how and technology	<input type="checkbox"/>	<input type="checkbox"/>
Technological co-operation	<input type="checkbox"/>	<input type="checkbox"/>
R&D services	<input type="checkbox"/>	<input type="checkbox"/>
<u>Technological assistance</u>		
Manufacturing agreements	<input type="checkbox"/>	<input type="checkbox"/>
Participation in FP7 or other EU projects for the development of new technologies	<input type="checkbox"/>	<input type="checkbox"/>
Bidding consortium for joint offer in public tenders	<input type="checkbox"/>	<input type="checkbox"/>
Financial co-operation:		
Joint Venture agreements	<input type="checkbox"/>	<input type="checkbox"/>
Merger, Exchange of Shares	<input type="checkbox"/>	<input type="checkbox"/>
Company acquisition / takeover	<input type="checkbox"/>	<input type="checkbox"/>
Financial resources	<input type="checkbox"/>	<input type="checkbox"/>
<u>Business start up</u>		
Equity capital	<input type="checkbox"/>	<input type="checkbox"/>
Enterprise establishment / Start-Up	<input type="checkbox"/>	<input type="checkbox"/>
Financial resources	<input type="checkbox"/>	<input type="checkbox"/>

Countries of interest:

Description of the desired cooperation (specification of the cooperation request / offer):

If applicable, please highlight the innovative aspects and/or main advantages of your offer:

DATA PROTECTION CLAUSE:

The information on the company profile / cooperation wishes of your company will be registered in data pools under www.b2fair.com and published by means of CD / Internet, aimed at matching commercial / technical contacts only. They will be published by means of Internet / online medias, exclusively aimed at transmitting commercial / technical details and finding potential business partners only. It is however not allowed to use and hand over this data to third parties for any commercial purposes.

Do you agree that your data will be continued to be used for matchmaking purposes even after the event, during the post-show phase of the b2fair concept?

Yes No

Do you agree to continue the publishing of this data on the official website b2fair also after the matchmakingevent?

Yes No

I agree that my company profile will be registered free of charge in the European Business Cooperation Database (BCD) in order to reach an even wider target group.

Yes No

AVAILABILITY DURING THE HANOVER FAIR 2010

Please indicate the days when you want to participate during the HANNOVER MESSE 2010 at the b2fair matchmaking event.

- 19.04.2010
- 20.04.2010
- 21.04.2010
- 22.04.2010
- 23.04.2010

ABSENT PERIODS

Should you not be present the whole time during the days participating in the b2fair Matchmaking Event, please indicate here when you will not be available and introduce this period as "Absent Time" , in order to block these timeslots in your appointment schedule

To indicate an absent period, please use the format 10:00, 10:30, ...

- | | | | |
|--------------------------|------------|-----------|---------|
| <input type="checkbox"/> | 19.04.2010 | Time from | Time to |
| <input type="checkbox"/> | 20.04.2010 | Time from | Time to |
| <input type="checkbox"/> | 21.04.2010 | Time from | Time to |
| <input type="checkbox"/> | 22.04.2010 | Time from | Time to |
| <input type="checkbox"/> | 23.04.2010 | Time from | Time to |

PARTICIPATION CONDITIONS:

No supplementary inscription fee will be asked if your company wants to attend the event with 2 or more company representatives.

Immediately after you have submitted the registration form, your company data will be checked and confirmed by your regional or local partner organisation. Once your cooperation profile is validated and the due inscription fee paid, it will be published in the online catalogue of our website.

By submitting your cooperation profile, you irrevocably commit yourself to participating in the "b2fair business cooperation exchange 2010" at the HANNOVER MESSE. As your data will be processed immediately after your registration, no refund will be possible in case of cancellation or no show for administrative and organisational reasons.

CONFIRMATION:

With the transmission of the present cooperation profile, we accept the above-mentioned participation conditions and confirm the correctness of the company's information indicated above. We also agree that the registered data can, for the unique process and research of potential cooperation partners, be handed out to third parties.

CONFIRMATION:

Name:

Position in the Company

Confirmation

Date : _____

Signature: _____